



Foreign Agricultural Service

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## **Japan**

### **Grain and Feed**

# **U.S. Share Falls to 15% in 3<sup>rd</sup> SBS Rice Tender 2001**

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#### **Report Highlights:**

**On November 9, 2001 the Food Agency of the Ministry of Agriculture, Forestry and Fisheries (MAFF) conducted its third SBS rice tender for Japan Fiscal Year 2001. A total of 25,000 metric tons of foreign rice was contracted with China accounting for 19,306 metric tons, or 77.2 percent of the total. Contracts for U.S. rice totaled only 3,713 metric tons for a 14.9 percent market share, and Australia rice totaled 1,854 metric tons or 7.4 percent of the total.**

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Includes PSD changes: No  
Includes Trade Matrix: No  
Unscheduled Report  
Tokyo [JA1], JA

On November 9 the Food Agency (FA) of the Ministry of Agriculture, Forestry and Fisheries (MAFF) conducted its third Simultaneous Buy and Sell (SBS) rice tender under the Uruguay Round minimum access agreement for Japan Fiscal Year 2001 (April 2001 - March 2002). A total of 25,000 metric tons of foreign rice was contracted (22,500 tons for table rice and 2,500 tons of broken rice for processing).

Imports of Chinese short-grain, milled rice continue to outpace U.S. rice. China captured 19,306 metric tons, or 77.2 percent market share, up from 64.0 percent in the last SBS tender, while contracts for U.S. rice totaled only 3,731 metric tons or 14.9 percent market share, down from 28.8 percent in the second SBS tender and 35.9 percent in the first SBS tender.

The following tables show the overall results for the first through third tenders and detailed results for the third tender.

Third SBS Tender (November 9, 2001):									
	China	U.S.	Thailand	Australia	Vietnam	Pakistan	India	Italy	Total
Quantity (MT)	19,306	3,713	58	1,854	0	0	18	51	25,000
Share (%)	77.2	14.9	0.2	7.4	-	-	0.1	0.2	100.0
Second SBS Tender (August 31, 2001):									
	China	U.S.	Thailand	Australia	Vietnam	Pakistan	Spain	Italy	Total
Quantity (MT)	16,000	7,201	57	1,671	0	36	18	17	25,000
Share (%)	64.0	28.8	0.2	6.7	-	0.1	0.1	0.1	100.0
First SBS Tender (May 30, 2001):									
	China	U.S.	Thailand	Australia	Vietnam	Pakistan	India	Italy	Total
Quantity (MT)	11,262	8,985	78	4,640	0	18	0	17	25,000
Share (%)	45.0	35.9	0.3	18.6	-	0.1	-	0.1	100.0

Results of 3<sup>rd</sup> JFY'2001 SBS Tender  
(Metric Tons, \$/Metric Ton)

Country	Type	Quantity Applied (MT)	Quantity Awarded (MT)	Food Agency's Purchase Price (\$/MT)	Food Agency's Selling Price (\$/MT)	Mark-up (\$/MT)
U.S.A.	Short/Brown	324	162	582	2,127	1,545
	Short/Milled	3,027	1,353	621	2,156	1,535
	Medium/Milled	38	38	511	2,083	1,572
	Glut./Short/Brown	18	0	-	-	-
	Glut./Short/Milled	1,892	900	573	2,112	1,539
	Broken/Milled	5,135	1,260	436	981	545
	TOTAL	10,434	3,713	-	-	-
China	Short/Brown	0	0	-	-	-
	Short/Milled	35,953	18,226	582	2,123	1,541
	Glut./Short/Milled	426	40	661	2,194	1,533
	Broken/Milled	4,244	1,040	424	961	537
	TOTAL	40,623	19,306	-	-	-
Australia	Short/Brown	0	0	-	-	-
	Short/Milled	2,018	1,694	569	2,120	1,551
	Broken/Milled	838	160	418	948	530
	TOTAL	2,856	1,854	-	-	-
Thailand	Long/Milled	36	18	521	2,062	1,541
	Glut./Long/Milled	0	0	-	-	-
	Broken/Milled	456	40	260	774	514
	TOTAL	492	58	-	-	-
Vietnam	Short/Milled	18	0	-	-	-
Pakistan	Long/Milled	36	0	-	-	-
India	Long/Milled	18	18	1,529	3,132	1,603
Italy	Medium/Milled	51	51	1,380	2,938	1,558
GRAND TOTAL		54,528	25,000	-	-	-

Note: Exchange rate used: \$1 = 121 yen